

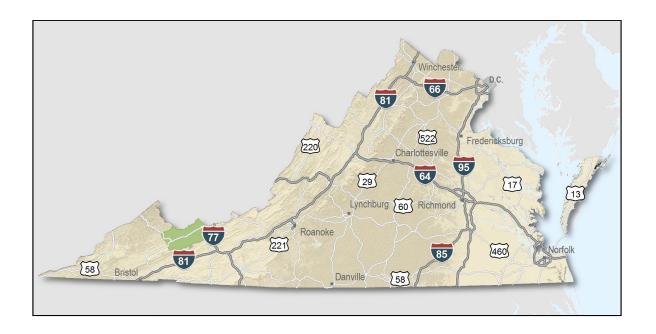
Tazewell County, Virginia

Overview

Only a few locations can guarantee the right combination of resources that are crucial to your business's success. Virginia's premier location offers excellent domestic and international access. Centrally located on the U.S. East Coast, more than 47 percent of the U.S. population is within a day's drive, and our integrated transportation system of highways, railroads, airports and seaports ensures that you can reach every one of your markets efficiently. Close proximity to Washington, D.C. facilitates contact with policy makers and the federal government system.

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com. Business-first values, easy access to markets, stable and competitive operating costs, and a talented workforce all drove Virginia to the top. This unique combination of assets has encouraged businesses to prosper here for more than 400 years. Like you, they searched the world over for that convergence of resources that would help ensure their prosperity. For them, their search ended here. Chances are yours will too.

- AAA bond rating- Virginia has maintained a AAA rating since 1938, longer than any other state.
- Right-to-work law allows individuals the right to work regardless of membership in a labor union or organization.
- Corporate income tax rate of 6% has not been increased since 1972.
- Headquarters to 37 Fortune 1000 firms.
- Headquarters to 56 firms each with annual revenue over \$1 billion.
- More than 21,400 high-tech establishments operate in Virginia.
- More than 700 internationally-owned businesses from 40 countries are located in Virginia.
- Ranks third among the 50 states as a recipient of federal R&D funds.
- Streamlined permitting process.
- Recruitment training programs to help new businesses become operational faster.
- Programs at little or no cost to help businesses increase international sales.

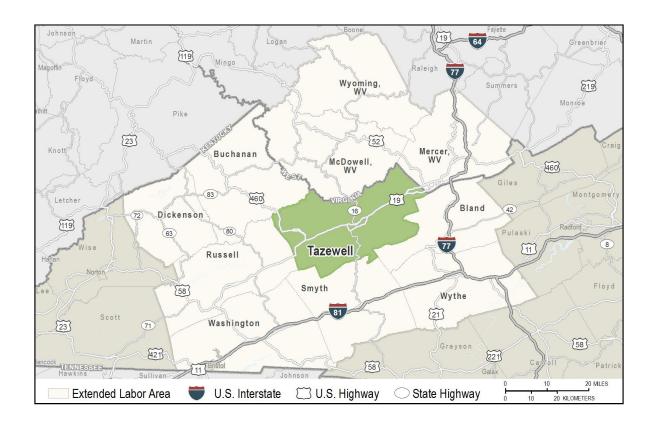


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Location

Tazewell County is in the southwestern portion of Virginia, on the border of West Virginia. It is a region of beautiful green mountains, rolling hills and wide-open valleys that covers 522 square miles. The county's accessibility to Interstates 77 and 81 makes it a convenient location for all markets east of the Mississippi and the Midwest.

Richmond, the state capital, is 281 miles northeast; Roanoke is 110 miles east; and Bristol is 70 miles southwest.



Tazewell County

Virginia's Business and Technology Gateway

The Tazewell County Industrial Development Authority (IDA) is dedicated to aggressively pursuing opportunities that enhance the quality of life for citizens of the county. The County's diversified existing industry base, outstanding skilled workforce, and business-friendly atmosphere provides an excellent location for business expansion.



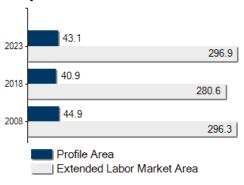
Population		
Gender Distribution (2018)	Male	Female
Tazewell County	49.5%	50.5%
Race/Ethnicity (2018)		
	Profile	Extended
Classification	Area	Labor Area
White	38,691	266,287
Black	1,319	8,918
Two or More	478	3,402
Asian	276	1,255
American Indian or Alaska Native	81	631
Pacific Islander	10	60
Hispanic (may be of any race)	434	4,340
Median Age (2018)		45 years

Civilian Labor Force (2019)	
Tazewell County	15,748
Extended Labor Market Area	112,139
Total	127,887

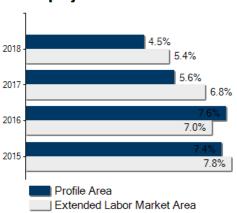
Labor Force Participation (2013-2017)	
Tazewell County	49.8%
Extended Labor Market Area	47.9%

Unemployment	
Unemployment Rate (October 2020)	
Tazewell County	6.0%
Extended Labor Market Area	5.7%
Statewide	5.1%
Unemployed (2019)	
Tazewell County	688
Extended Labor Market Area	5,131
Total	5,819
Underemployed (4th Quarter 2019)	
Tazewell County	1,365
Extended Labor Market Area	10,175
Total	11,540

Population in Thousands



Unemployment Rates



Commute Time (2013-2017)		
Worked from home	581	3.7%
Under 15 minutes	5,668	37.5%
15-24 minutes	4,051	26.8%
25-34 minutes	2,479	16.4%
35-44 minutes	816	5.4%
45-59 minutes	831	5.5%
Over 60 minutes	1,285	8.5%
Mean Travel Time to Work (minutes)		24

Additional Labor Resources	
High School Graduates Not Continuing (2017-2018)	68
Two-Year College Graduates (Spring 2018)	1,486
Two-Year College Enrollees (Fall 2018)	4,887
Other College and University Graduates (Spring 2018)	660
Total	7,101

Career Readiness Certificate (06/30/2017-06/30/2018)

Virginia's Career Readiness Certificate (CRC) assists employers by certifying that a recipient possesses core skills in applied math, reading for information, and locating information. The CRC certification is based on established Workeys ® assessment tests. Virginia uses a three-tiered approach (bronze, silver, gold) to credentialing certificate holders that is based on the recipient's level of development skills.

Tazewell County	28
Extended Labor Market Area	152
Total	180

Educational Attainment	
On-Time Graduation Rate (Class of 2018)	88.9%
Percentage of Tazewell County population age 25+	79.7%
who are high school graduates (2013-2017)	
Percentage of Tazewell County population age 25+	15.2%
who have earned a Bachelor's Degree or higher	
(2013-2017)	

Employment by Sector* (4th Qtr. 2018)		
Agriculture Forestry Fishing and Hunting	42	0.3%
Mining Quarrying and Oil and Gas Extraction	697	4.7%
Utilities	N.D.	N.D.
Construction	568	3.9%
Manufacturing	1,131	7.7%
Wholesale Trade	466	3.2%
Retail Trade	2,702	18.4%
Transportation and Warehousing	123	0.8%
Information	63	0.4%
Finance and Insurance	354	2.4%
Real Estate and Rental and Leasing	144	1.0%
Professional Scientific and Technical Services	397	2.7%
Management of Companies and Enterprises	264	1.8%
Administrative and Support and Waste Management	249	1.7%
Educational Services	N.D.	N.D.
Health Care and Social Assistance	2,064	14.0%
Arts Entertainment and Recreation	114	0.8%
Accommodation and Food Services	1,218	8.3%
Other Services	464	3.2%
Total Government	3,273	22.2%
Federal Government	70	0.5%
State Government	814	5.5%
Local Government	2,389	16.2%
Unclassified	43	0.3%
Total	14,723	100.0%

N.D. - Not Disclosed

^{*}By Business Establishment

Major Employers

Manufacturing

CompanyJoy Global

Pemco - AMR

Pyott-Boone Electronics, Inc.

Tadano Mantis Corporation

NonManufacturing

Company

Ammars Incorporated

Aramark Services, Inc.

Bluefield College

Clinch Valley Medical Center

Pounding Mill Quarry

Southwest Virginia Community College

Product/Service

Mining machinery

Electrical equipment

Electrical equipment

Overhead cranes

Product/Service

Retail distribution

Industrial launderer

Higher Education

Health care

Limestone

Higher education

Union Activity (8/1/2015 - 8/1/2018)	
Petitions filed for decertification	0
Petitions filed for representation	0
Petitions filed for raid	0
Elections won by union	0
Elections won by company	0

Estimated Earnings (May 2018)				
	Median	Mean Wage	Median	Mean
Occupation	Wage (US\$)	(US\$)	Salary	Salary
			(US\$)	(US\$)
Laborers and Freight, Stock, and Material Movers, Hand	11.92	12.57	24,800	26,135
Heavy and Tractor-Trailer Truck Drivers	18.15	19.18	37,736	39,906
Inspectors, Testers, Sorters, Samplers, and Weighers	16.81	16.95	34,950	35,252
Welders, Cutters, Solderers, and Brazers	17.62	18.01	36,657	37,468
Machinists	19.07	19.99	39,650	41,569
First-Line Supervisors of Production and Operating	25.44	28.36	52,912	58,985
Workers				
Maintenance and Repair Workers, General	15.17	16.19	31,564	33,658
Industrial Machinery Mechanics	20.01	20.79	41,638	43,251
Bus and Truck Mechanics and Diesel Engine Specialists	17.71	18.15	36,826	37,748
Office Clerks, General	11.88	12.74	24,720	26,508
Secretaries and Administrative Assistants, Except Legal,	13.74	14.49	28,571	30,146
Medical, and Executive				
Receptionists and Information Clerks	11.10	11.80	23,094	24,554
Customer Service Representatives	11.25	12.23	23,410	25,431
Bookkeeping, Accounting, and Auditing Clerks	15.80	17.10	32,870	35,578
First-Line Supervisors of Office and Administrative	19.38	21.75	40,317	45,249
Support Workers				
Computer User Support Specialists	18.48	19.28	38,428	40,098
Software Developers, Applications	31.10	34.58	64,688	71,922
Computer Systems Analysts	28.60	30.43	59,480	63,298
Accountants and Auditors	26.74	28.78	55,609	59,861
Human Resources Specialists	20.14	23.65	41,902	49,182

Per Capita Personal Income (2017)

\$36,612

Median Family Income (2013-2017)

\$52,395



Public School Enrollment (Fall 2018)		
Level	Number	Enrollment
Elementary	7	2,557
Middle	3	1,351
High School	3	1,745

Student Teacher Ratio (FY 2018)	
Elementary	11:1
Secondary	11:1

Per Pupil Expenditure (FY 2018) (US\$)	
10,060.00	

On-Time Graduation Rate (Class of 2018)	
88.9%	

High School Graduates Continuing Education (2017-2018) 82.8%

Advanced Programs (2017-2018)
Governor's Schools
A. Linwood Holton Governor's School
Governor's STEM Academies and Health Academies
STEM for LIFE (Science, Technology, Engineering, and Math for Life-Long Initiatives for Future Education)

Students taking 1 or more Advanced Placement (AP) Courses	230
Students taking 1 or more AP Exams	37
Students taking 1 or more Dual Enrollment Courses	218

Tazewell County 11



Workforce Development Facilities	
Facility	Туре
Appalachian Workforce Center and Business Incubator	Comprehensive Center
Bluestone Workforce Training Center	Satellite Center
Dickenson Center for Education and Research	Satellite Center
Pioneer Center for Business Opportunity	Satellite Center
Southwest Virginia Alliance for Manufacturing Center of	Center of Excellence
Excellence	
SWCC Booth Center	Satellite Center
Tazewell County Career & Technical Center	Career and Technical Center
The Castle Building	Satellite Center

Higher Education Facilities — Fall 2018	
Facility	Enrollment
Wytheville Community College	2,514
Southwest Virginia Community College	2,373
Bluefield State College	1,379
Emory and Henry College	1,240
Bluefield College	1,190

Transportation

Interstates	
Name	Distance
I-77	6.0 miles (9.6 km.)
I-81	8.7 miles (13.9 km.)
I-64	28.6 miles (46.0 km.)
I-381	31.9 miles (51.3 km.)

Note: Measured from border of locality/region.

Highways				
Highway 102	Highway 16	Highway 19	Highway 460	Highway 61
Highway 67	Highway 91			

Commercia	l Air Service	
Raleigh Cou	nty Memorial Airport	, Beckley, WV 73.6 miles (118.4
ViaAir		

Note: Within a 75-mile drive of the center of the locality.

Transportation

General Aviation Service	
Name	Runway Length
Tazewell County Airport, Richlands	4,299 ft (1,310 m)

Freight Rail Service	
Norfolk Southern Railway Company	

Seaports	
Name	Distance
Port of Virginia	387.0 miles (622.8 km)

Note: Driving distance from the center of the locality to Port of Virginia and any other seaports within 100 miles.

Other Ports of Entry				
Name	Distance			
New River Valley Airport (Virginia TradePort)	66.9 miles (107.7 km)			
Tri Cities	85.8 miles (138.0 km)			
Port of Washington - Dulles	335.9 miles (540.5 km)			

Note: Driving distance from the center of the locality to Port of Washington - Dulles and any other port of entry within 100 miles.



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Electric Town of Richlands
Electric Appalachian Power
Natural Gas Bluefield Gas Company

Natural Gas
Natural Gas
Virginia Natural Gas
Telecommunications
Verizon South

Telecommunications Burke's Garden Telephone Company

Telecommunications iGo Technology

Water Tazewell County Public Service Authority

Water Town of Richlands
Water Town of Tazewell
Water Bluefield Water System

Waste Water Treatment Tazewell County Public Service Authority

Waste Water Treatment
Waste Water Treatment
Town of Richlands
Town of Tazewell
Bluefield Sanitary Board

Solid Waste Disposal Tazewell County Sanitary Landfill

Financial Institutions

Financial Institutions — 4th Qtr 2018 Assets				
	Assets			
Bank	(US\$ Millions)			
Wells Fargo Bank, N.A.	1,689,351.0			
Branch Banking and Trust Company	219,071.0			
WoodForest National Bank	5,923.7			
Carter Bank & Trust	4,039.6			
First Community Bank, N.A.	2,236.7			
Summit Community Bank, Inc.	2,192.9			
The National Bank of Blacksburg	1,253.2			
New Peoples Bank, Inc.	681.0			
TruPoint Bank	435.4			
Grundy National Bank	306.1			
MCNB Bank and Trust Co.	294.2			
First Sentinel Bank	262.1			

Government and Taxes

Government

Tazewell County has a County Administrator and a five-member Board of Supervisors.

The county has a comprehensive plan and a subdivision ordinance.

Tazewell is the county seat. Other incorporated towns within the county are Bluefield, Cedar Bluff, Pocahontas and Richlands.

Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.

Manufacturer's Tax Profile (Tazewell) <u>pdf</u> Non-Manufacturer's Tax Profile (Tazewell) <u>pdf</u>

Community Facilities

Clinch Valley Medical Center is a 200-bed facility located in the town of Richlands. This medical facility is staffed by 75 physicians and offers general medical services that include emergency care, surgery, coronary care, extensive diagnostic capabilities, pre-natal and obstetrical care. County residents can also utilize the Tazewell Community Hospital, which is a 56-bed facility offering general medical services.

Extended care needs for approximately 100 elderly residents can be met at the two nursing home facilities located in the county.

Forty-five physicians and 11 dentists practice in the county.

The county operates a three-branch library system with a circulation of 192,788. Branches are located in the towns of Bluefield; Richlands; and Tazewell, the main office. Library facilities are also open to the public at Southwest Virginia Community College.

Retail and service needs of area residents are met through two shopping centers and the downtown business districts in the towns of Bluefield, Richlands and Tazewell.

Approximately 125 churches representing most Protestant denominations and the Catholic faith are located in Tazewell County. A Jewish synagogue is located in Bluefield, West Virginia.

Lifestyle

Numerous cultural and recreational opportunities are available year-round in Tazewell County. Residents can enjoy performing artist series, speaker series, and plays produced by the Tazewell Theater Group and Richlands area Citizens for the Arts (CART). The Appalachian Arts Center is a retail gallery and exhibition space featuring the work of local/regional artists, craftspeople, authors, and musicians. The Arts Center, a member and trail-site of 'Round the Mountain, Southwest Virginia's Artisan Network, offers educational workshops, demonstrations, professional development seminars as well as an assortment of evening craft classes.

The Appalachian Trail, Virginia Birding and Wildlife Trail, Virginia Coal Heritage Trail, Wilderness Road: Virginia's Heritage Migration Route, Lake Whitten recreational area, Jefferson National Forest and the Clinch Mountain Wildlife Management area offer scenic views, hiking, hunting, and fishing. Throughout the county streams and rivers are stocked with bass, muskie, and trout. Organized athletics are popular in Tazewell County where residents can participate in softball, baseball, football, and volleyball leagues. Public tennis courts and swimming pools are scattered around the county. Two private 18-hole golf courses and a public 9-hole course are located in the county. Spectators can enjoy minor league baseball with the Bluefield Orioles.

The Historic Crab Orchard Museum and Pioneer Park chronicles the history of the area from prehistoric to present times. The park highlights the lifestyle of the early pioneers with an exhibition of log and stone structures. The Pocahontas Exhibition Coal Mine, the only exhibition coal mine designated as a National Historic Landmark, is a part of the Original Pocahontas Mine. Visitors can walk through the mine with a tour guide and experience the methods of mining used in the 1880's to present day. The Town of Pocahontas is a reflection of its mining history where immigrants of Hungarian, Welsh, Russian, Polish, German, French English and Irish descent and more came to work in the coal industry. This cultural diversity is evident in the Pocahontas Cemetery, Saint Elizabeth's Catholic Church, Opera House, and other sites and structures.

Southwest Virginia's e-Region Profile

Bluefield MPSA Profile

Tazewell County

Virginia Coalfield Economic Development Authority